

Course No. 1090

# Trade Finance Risk Management

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TRADE FINANCE & INTERNATIONAL BANKING  
FINANCE, INVESTMENT & BANKING

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DURATION

**5 Days**

LOCATION

**Doha, Qatar**

DELIVERY

**Classroom**

DATES

**21 – 25 Sept 2026**



## Scheduled Event Details

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| CITY          | Doha, Qatar       |
| DATE          | 21 – 25 Sept 2026 |
| DELIVERY TYPE | Classroom         |
| COURSE FEE    | €4,400            |

## Course Overview

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Trade Finance Risk Management is a comprehensive professional training course designed to equip banking professionals, trade finance specialists, financial institutions, and corporate organizations with the advanced knowledge and practical skills required to identify, assess, manage, and mitigate risks associated with domestic and international trade finance operations. As global trade becomes increasingly complex and interconnected, effective trade finance risk management is essential for protecting financial institutions, ensuring regulatory compliance, maintaining operational resilience, and supporting sustainable business growth.

The course provides participants with an in-depth understanding of the full spectrum of risks associated with trade finance, including credit risk, operational risk, documentary risk, country risk, foreign exchange risk, legal risk, compliance risk, fraud risk, and geopolitical risk. Participants will examine how these risks affect documentary credits, documentary collections, bank guarantees, supply chain finance, export finance, import finance, and other trade finance products while learning practical approaches to risk identification, assessment, monitoring, and mitigation.

The program further explores the integration of Trade Finance Risk Management with Enterprise Risk Management, Credit Risk Management, Regulatory Compliance, Anti-Money Laundering (AML), Counter-Terrorist Financing (CTF), sanctions compliance, treasury management, corporate banking, operational risk management, internal audit, governance, and digital trade finance solutions. Participants will strengthen their ability to establish effective control frameworks, improve risk reporting, enhance operational efficiency, and support informed strategic decision-making across trade finance operations.

Through interactive workshops, international trade case studies, documentary review exercises, fraud detection scenarios, operational risk simulations, and practical implementation activities, participants will develop the capabilities required to manage complex trade finance risks effectively.

By the end of the course, participants will be able to strengthen internal controls, improve regulatory compliance, reduce financial and operational exposures, enhance customer confidence, and contribute to the long-term stability and competitiveness of their organizations.

## Objectives

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- Analyze Trade Finance Risk Management principles and evaluate their impact on international trade operations and organizational performance by the end of the course.
- Develop comprehensive frameworks for identifying, assessing, monitoring, and mitigating trade finance risks.
- Evaluate credit, operational, documentary, legal, compliance, country, and foreign exchange risks associated with trade finance transactions.
- Apply international best practices to strengthen risk management throughout the trade finance lifecycle.
- Design effective internal controls and operational procedures that reduce trade finance risks and improve transaction quality.
- Improve decision-making through advanced risk assessment methodologies and analytical techniques.
- Strengthen governance by implementing regulatory compliance, AML controls, Counter-Terrorist Financing (CTF) measures, sanctions compliance, and operational risk management practices.
- Implement Key Performance Indicators (KPIs) and Key Risk Indicators (KRIs) to monitor operational performance and trade finance risk exposure.
- Assess the impact of digital transformation, automation, and Financial Technology (FinTech) solutions on trade finance risk management.
- Align trade finance risk management strategies with enterprise risk management frameworks, corporate banking objectives, governance standards, and sustainable organizational growth before course completion.

## Who Should Attend

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This course is designed for Trade Finance Managers, Risk Managers, Credit Managers, Corporate Banking Managers, Operations Managers, Treasury Managers, Compliance Officers, AML Professionals, CTF Specialists, Trade Operations Specialists, Documentary Credit Officers, Documentary Collection Officers, Internal Auditors, Enterprise Risk Professionals, Financial Crime Specialists, Product Managers, and professionals responsible for managing trade finance risks

within financial institutions.

The program is equally valuable for professionals working in central banks, regulatory authorities, government organizations, export credit agencies, multinational corporations, import and export companies, logistics providers, financial institutions, consulting firms, chambers of commerce, and decision-makers responsible for international trade, operational excellence, governance, regulatory compliance, and enterprise risk management.

## Learning Outcomes

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- By the end of this course, participants will be able to:
- Identify, assess, and manage a broad range of risks associated with international trade finance operations.
- Apply effective risk management methodologies across documentary credits, documentary collections, bank guarantees, and trade finance products.
- Evaluate credit, operational, documentary, legal, compliance, country, and foreign exchange risks using internationally recognized frameworks.
- Design and implement robust internal controls that strengthen governance and reduce operational risk.
- Strengthen compliance with AML, CTF, sanctions regulations, and international trade finance standards.
- Utilize KPIs and KRIs to monitor operational performance, emerging risks, and risk management effectiveness.
- Develop comprehensive trade finance risk reports that support executive decision-making.
- Integrate digital technologies and automation tools to improve trade finance risk monitoring and operational efficiency.
- Advise management and corporate clients on trade finance risk mitigation strategies and best practices.
- Develop a practical implementation roadmap that strengthens governance, improves operational resilience, reduces financial and operational risk, enhances regulatory compliance, and supports sustainable organizational growth.

## Course Outline

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### DAY 01

## Foundations of Trade Finance Risk Management

- Introduction to trade finance risk management
- Trade finance lifecycle and sources of risk
- Categories of trade finance risks
- International risk management frameworks and standards

#### PRACTICAL APPLICATION OR DISCUSSION

Identifying risks within a trade finance transaction

### DAY 02

## Risk Assessment and Internal Controls

- Credit risk assessment in trade finance
- Operational and documentary risk management
- Legal and regulatory risk assessment
- Designing internal controls and risk mitigation strategies

#### PRACTICAL APPLICATION OR DISCUSSION

Building a trade finance risk assessment matrix

### DAY 03

## Compliance and Financial Crime Risk Management

- Anti-Money Laundering (AML) in trade finance
- Counter-Terrorist Financing (CTF) controls
- International sanctions compliance
- Trade-based financial crime and fraud detection

## DAY 03 — CONTINUED

**PRACTICAL APPLICATION OR DISCUSSION**

Analyzing real-world trade finance risk scenarios

**DAY 04**

## Digital Risk Management and Performance Measurement

- Digital transformation in trade finance risk management
- Financial Technology (FinTech) and risk analytics tools
- Key Performance Indicators (KPIs) and Key Risk Indicators (KRIs)
- Risk reporting and executive decision support

**PRACTICAL APPLICATION OR DISCUSSION**

Designing a trade finance risk dashboard

**DAY 05**

## Strategic Trade Finance Risk Management

- Developing an enterprise trade finance risk management strategy
- Integrating trade finance risk management with corporate governance
- Emerging trends and future challenges in international trade finance
- Continuous improvement and operational resilience

**FINAL WORKSHOP**

Developing a comprehensive Trade Finance Risk Management implementation roadmap that includes enterprise risk assessment, internal control design, regulatory compliance, AML and CTF controls, sanctions compliance, risk reporting, KPI and KRI measurement, digital risk monitoring, governance enhancement, operational resilience, and continuous improvement initiatives to strengthen trade finance operations, reduce financial and operational exposures, improve compliance, and support sustainable organizational success.



## **Register or Request More Information**

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Course page: <https://quest-training.com/courses/trade-finance-risk-management>

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