

Course No. 1950

Sustainable Supplier Management & Responsible Sourcing Training Course

**SUSTAINABLE PROCUREMENT & SUPPLY CHAIN RESILIENCE
PROCUREMENT, CONTRACTS & SUPPLY CHAIN**

DURATION

5 Days

DELIVERY

Classroom



Course Overview

The Sustainable Supplier Management & Responsible Sourcing Training Course provides a strategic and practical framework for managing supplier relationships in a way that balances commercial performance, operational reliability, environmental responsibility, social considerations, ethical conduct, and long-term organizational value. The course focuses on transforming supplier management from a primarily cost-driven function into a structured approach that supports sustainability, resilience, risk reduction, and business performance.

Participants will examine the complete supplier management lifecycle, from supplier qualification and selection through contracting, performance management, monitoring, development, reassessment, and relationship closure. The program emphasizes practical methods for embedding responsible sourcing principles into supplier governance and day-to-day procurement and supply chain decisions.

The course addresses key supplier risks related to environmental performance, human rights, labor practices, business ethics, governance, integrity, operational continuity, financial stability, and third-party exposure. Participants will learn how to incorporate responsible sourcing requirements into qualification criteria, tenders, contracts, supplier assessments, and performance management frameworks.

Through case studies, supplier evaluation exercises, risk assessments, performance scorecard development, due diligence activities, and supplier improvement planning, participants will develop a comprehensive approach to building a more reliable, transparent, responsible, and sustainable supplier base capable of supporting organizational objectives.

Objectives

- By the end of the course, participants will be able to:
- Analyze the principles of sustainable supplier management and responsible sourcing.
- Evaluate suppliers across commercial, operational, environmental, social, and governance dimensions.
- Identify environmental, social, ethical, and governance risks associated with suppliers.
- Develop effective supplier qualification and selection criteria.

- Integrate responsible sourcing requirements into tenders and procurement processes.
- Establish sustainability and responsible business requirements within supplier contracts.
- Apply risk-based approaches to supplier segmentation and prioritization.
- Develop systems for monitoring and measuring supplier performance.
- Design balanced supplier performance scorecards.
- Implement supplier due diligence and compliance verification processes.
- Develop supplier improvement and corrective-action programs.
- Strengthen transparency, traceability, and accountability across supplier relationships.
- Manage critical supplier risks, concentration risks, and dependency risks.
- Strengthen supplier collaboration to achieve sustainability and business objectives.
- Develop a roadmap for improving supplier management and responsible sourcing practices.

Who Should Attend

This course is designed for procurement and sourcing managers, supply chain managers, supplier relationship managers, category managers, procurement specialists, contract managers, supplier management professionals, and professionals responsible for supplier qualification, selection, evaluation, and performance.

It is also suitable for sustainability and environmental professionals, risk and compliance specialists, governance professionals, internal auditors, quality professionals, legal teams, finance professionals, and operations managers involved in supplier governance, contractual management, or supply chain risk management.

The course is particularly relevant for executives and decision makers in government entities, banks and financial institutions, oil and gas organizations, industrial companies, construction and infrastructure organizations, and large corporations that rely on local, regional, or international suppliers and complex multi-tier supply networks.

Learning Outcomes

- By the end of the course, participants will be able to:
- Build a structured framework for sustainable supplier management.
- Segment suppliers according to strategic importance, criticality, and risk.
- Conduct comprehensive supplier risk assessments.
- Evaluate supplier environmental, social, ethical, and governance performance.
- Apply due diligence throughout the supplier relationship lifecycle.
- Design supplier qualification and selection models based on risk and performance.
- Incorporate responsible sourcing requirements into tenders and contracts.
- Develop supplier performance scorecards and monitoring mechanisms.
- Identify supplier underperformance and non-compliance and determine appropriate responses.
- Establish practical supplier development and improvement programs.
- Monitor critical suppliers, dependencies, and concentration risks.
- Improve supplier transparency and performance traceability.
- Strengthen supplier collaboration and sustainability engagement.
- Link supplier performance with supply chain risk and business continuity.
- Develop management indicators and reporting mechanisms for supplier portfolios.
- Prepare an implementation plan for sustainable supplier management and responsible sourcing.

Course Outline

DAY 01

Sustainable Supplier Management and Responsible Sourcing Foundations

- Understanding sustainable supplier management.
- Principles and objectives of responsible sourcing.
- Moving from cost-focused supplier management toward long-term value creation.
- The supplier relationship lifecycle.
- The role of suppliers in operational continuity and organizational performance.
- Supplier segmentation and strategic classification.

DAY 01 — CONTINUED

- Identifying critical and strategic suppliers.
- Stakeholder expectations and responsible business requirements.
- Transparency, integrity, and accountability in supplier relationships.
- Establishing supplier governance structures.

PRACTICAL APPLICATION

Develop a supplier portfolio map and classify suppliers according to strategic importance, criticality, and risk.

DAY 02

Supplier Qualification, Due Diligence, and Responsible Sourcing

- Designing supplier qualification processes.
- Supplier selection criteria and capability assessment.
- Pre-contract supplier due diligence.
- Verification of supplier legal, financial, operational, and organizational capabilities.
- Environmental and social risk assessment.
- Human rights and responsible labor practices.
- Business ethics, anti-corruption, and conflicts of interest.
- Governance and integrity assessment.
- Third-party and subcontractor risks.
- Evidence-based supplier assessment.
- Supplier risk classification and prioritization.

PRACTICAL APPLICATION

Conduct a supplier due diligence assessment and develop a risk-based follow-up plan for selected suppliers.

DAY 03

Contracting and Supplier Performance Management

- Integrating responsible sourcing requirements into procurement documentation.
- Sustainability criteria in tenders and requests for proposals.
- Defining supplier performance requirements and responsibilities.
- Ethical and responsible business clauses in supplier contracts.
- Supplier key performance indicators.
- Designing supplier performance scorecards.
- Measuring quality, cost, delivery, responsiveness, and service.
- Measuring environmental, social, and governance performance.
- Periodic supplier performance reviews.
- Managing supplier non-compliance and poor performance.
- Corrective action, escalation, and relationship termination.

PRACTICAL APPLICATION

Design an integrated performance scorecard for a strategic supplier covering operational performance, sustainability, and risk.

DAY 04

Supplier Development, Risk Management, and Sustainability

- Assessing supplier maturity and organizational capabilities.
- Identifying performance gaps and development opportunities.
- Supplier development and capability-building programs.
- Supplier collaboration for sustainability improvement.
- Managing risks associated with critical suppliers.
- Supplier concentration and single-source dependency risks.
- Multi-tier supply chain risks.
- Supplier business continuity and recovery capabilities.
- Contingency planning and alternative supplier strategies.
- Building resilience through supplier diversification.

DAY 04 — CONTINUED

- Change management and continuous supplier improvement.

PRACTICAL APPLICATION

Develop a supplier improvement plan for a critical supplier, including gap assessment, corrective actions, development initiatives, and performance measures.

DAY 05

Supplier Governance, Measurement, and Continuous Improvement

- Establishing an integrated supplier governance model.
- Defining ownership, roles, responsibilities, and accountability.
- Developing responsible sourcing policies and standards.
- Supplier management performance indicators.
- Measuring supplier risk, performance, and sustainability.
- Management reporting for strategic and critical suppliers.
- Supplier portfolio dashboards.
- Assessing supplier management maturity.
- Periodic supplier reassessment and reclassification.
- Strengthening transparency and traceability.
- Prioritizing supplier improvement and investment initiatives.
- Developing a sustainable supplier management roadmap.

FINAL WORKSHOP

Develop an integrated Sustainable Supplier Management & Responsible Sourcing Framework covering supplier qualification, due diligence, segmentation, risk assessment, contracting, performance management, supplier development, business continuity, governance, measurement, and continuous improvement.



Register or Request More Information

Course page: <https://quest-training.com/courses/sustainable-supplier-management-responsible-sourcing-training-course>

Website: <https://quest-training.com>

Email: info@quest-training.com

Phone: +905016771440

