

Course No. 2014

Strategic Leadership & Executive Decision-Making Training Course

LEADERSHIP & MANAGEMENT DEVELOPMENT
HUMAN RESOURCES & TALENT MANAGEMENT

DURATION

5 Days

DELIVERY

Classroom



Course Overview

The Strategic Leadership & Executive Decision-Making Training Course is designed to strengthen the capabilities required by senior leaders and executives to navigate complex organizational environments, translate strategic priorities into action, and make high-impact decisions with clarity and discipline. The programme combines strategic leadership, analytical thinking, decision frameworks, organizational alignment, and executive influence.

Participants will examine how strategic leaders assess internal capabilities, external developments, emerging risks, market dynamics, stakeholder expectations, and organizational priorities when shaping strategic direction. The course emphasizes structured thinking, scenario analysis, strategic choices, resource allocation, and the ability to balance short-term operational demands with long-term organizational objectives.

A strong focus is placed on executive decision-making under uncertainty, pressure, incomplete information, and competing interests. Participants will explore decision biases, risk-based thinking, evidence-based analysis, strategic alternatives, trade-offs, escalation, and governance mechanisms that support timely and accountable executive decisions.

Through executive case studies, strategic simulations, scenario planning, decision-making exercises, and an integrated final workshop, participants will develop practical capabilities to lead strategically, evaluate complex choices, align stakeholders, allocate resources effectively, and strengthen organizational performance.

Objectives

- By the end of this training course, participants will be able to:
- Apply strategic leadership principles to complex organizational environments.
- Assess internal capabilities and external factors affecting strategic direction.
- Translate organizational vision and strategic priorities into actionable objectives.
- Apply structured frameworks for high-impact executive decision-making.
- Analyze complex information and distinguish critical issues from operational noise.
- Evaluate strategic alternatives, trade-offs, risks, and potential consequences.

- Apply scenario planning to address uncertainty and changing business conditions.
- Identify and manage cognitive and organizational biases that may affect decisions.
- Strengthen evidence-based and risk-informed executive judgment.
- Balance short-term operational priorities with long-term strategic objectives.
- Improve resource allocation and strategic investment decisions.
- Lead cross-functional alignment around strategic priorities.
- Strengthen executive communication, influence, and stakeholder alignment.
- Establish effective governance and accountability for strategic decisions.
- Manage strategic challenges, uncertainty, and high-pressure situations.
- Develop an integrated strategic leadership and executive decision-making framework.

Who Should Attend

This course is designed for executives, senior managers, directors, department heads, business unit leaders, strategic planning professionals, and senior decision makers responsible for organizational direction, performance, and transformation.

It is also highly relevant to chief executive and functional leadership teams, programme and portfolio leaders, strategy professionals, risk managers, finance leaders, HR leaders, operations executives, and senior specialists involved in strategic planning and high-impact decision-making.

The programme is particularly suitable for leaders working in government entities, ministries, banks and financial institutions, oil and gas, energy, engineering, manufacturing, infrastructure, technology, telecommunications, healthcare, utilities, and major corporate organizations.

Learning Outcomes

- Upon completion of the course, participants will be able to:
- Demonstrate stronger strategic leadership and executive judgment.
- Assess organizational capabilities, strategic challenges, and external developments.
- Frame complex strategic problems and define the decisions that need to be made.
- Apply structured decision-making models to high-impact organizational choices.

- Evaluate alternatives using evidence, risk, value, feasibility, and strategic alignment.
- Recognize cognitive biases and organizational dynamics that can influence executive decisions.
- Apply scenario planning and strategic analysis under uncertainty.
- Make balanced decisions when information is incomplete or rapidly changing.
- Align organizational resources with strategic priorities.
- Communicate strategic decisions clearly and build stakeholder understanding.
- Facilitate executive discussions and achieve alignment across functions.
- Establish decision rights, governance mechanisms, and accountability.
- Integrate risk considerations into strategic choices and executive decisions.
- Lead organizations and teams through strategic change and uncertainty.
- Evaluate strategic decisions through performance indicators and organizational outcomes.
- Develop a practical strategic leadership and executive decision-making action plan.

Course Outline

DAY 01

Strategic Leadership and Organizational Direction

- Foundations of strategic leadership
- Leadership at the executive level
- Strategic vision, purpose, and organizational direction
- Assessing internal capabilities and organizational readiness
- External environment and strategic drivers
- Competitive, market, technological, and regulatory developments
- Strategic priorities and organizational alignment
- Translating strategy into actionable objectives

PRACTICAL EXERCISE

Developing a strategic leadership perspective for a complex organization

DAY 02

Executive Decision-Making Frameworks and Strategic Analysis

- Principles of effective executive decision-making
- Defining strategic problems and decision questions
- Decision criteria and strategic alternatives
- Evidence-based analysis and executive judgment
- Evaluating costs, benefits, risks, and trade-offs
- Decision trees and structured decision frameworks
- Cognitive biases and common decision traps
- Managing conflicting information and competing interests

PRACTICAL EXERCISE

Analyzing and resolving a complex executive decision

DAY 03

Decision-Making Under Uncertainty, Risk and Scenario Planning

- Strategic uncertainty and ambiguity
- Risk-informed executive decision-making
- Scenario planning and alternative futures
- Stress testing strategic assumptions
- What-if analysis and contingency planning
- Emerging risks and strategic opportunities
- Decision-making with incomplete or rapidly changing information
- Balancing resilience, growth, efficiency, and risk

PRACTICAL EXERCISE

Executive scenario simulation under uncertainty

DAY 04

Strategic Alignment, Influence and Executive Stakeholder Management

- Aligning leadership teams around strategic priorities
- Executive communication and strategic storytelling
- Influence, persuasion, and stakeholder alignment
- Managing conflicting priorities and interests
- Building executive consensus
- Strategic negotiation and difficult conversations
- Governance, decision rights, and accountability
- Leading cross-functional strategic initiatives

PRACTICAL EXERCISE

Executive alignment and stakeholder negotiation simulation

DAY 05

Strategic Execution, Governance and Continuous Improvement

- Translating executive decisions into strategic execution
- Strategic resource allocation and investment priorities
- Performance indicators and strategic dashboards
- Monitoring strategic outcomes and decision effectiveness
- Governance and executive oversight
- Learning from strategic decisions and outcomes
- Leading strategic change and transformation
- Building a culture of disciplined decision-making
- Continuous improvement in strategic leadership
- Final Integrated Workshop: Developing a Strategic Leadership & Executive Decision-Making Framework for a complex organizational scenario



Register or Request More Information

Course page: <https://quest-training.com/courses/strategic-leadership-executive-decision-making-training-course>

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