

Course No. 1695

Results-Based Management & Public Sector Performance Training Course

GOVERNMENT STRATEGY & PERFORMANCE MANAGEMENT
GOVERNMENT & PUBLIC SECTOR

DURATION

5 Days

DELIVERY

Classroom



Course Overview

The Results-Based Management & Public Sector Performance Training Course provides a comprehensive and practical framework for strengthening the ability of government entities and public-sector organizations to plan, manage, measure, and improve performance based on measurable results. The course focuses on shifting from activity-oriented management toward a results-driven approach that connects strategies, programs, resources, outputs, outcomes, and public value.

Government organizations increasingly need to demonstrate how policies, programs, investments, and initiatives contribute to measurable institutional and societal outcomes. Effective performance management therefore requires clearly defined objectives, meaningful performance indicators, reliable baseline data, measurable targets, structured monitoring, and evidence-based management decisions.

The program examines the core principles of Results-Based Management, including results frameworks, theories of change, logic models, outputs, outcomes, impacts, performance indicators, baselines, targets, and performance measurement. Participants will learn how to translate government strategies and institutional priorities into measurable results and practical performance management systems.

A strong focus is placed on using performance information to improve implementation and decision-making. Participants will learn how to analyze performance gaps, identify the causes of deviations, develop corrective interventions, prepare executive performance reports, and connect performance results with programs, budgets, resources, and management priorities.

Through government-focused case studies, results framework exercises, KPI development, performance data analysis, and practical workshops, participants will develop the ability to build and improve results-based performance systems. The course is suitable for ministries, government authorities, municipalities, regulatory bodies, public institutions, and government-owned organizations seeking to strengthen accountability, performance management, strategic execution, and measurable public-sector results.

Objectives

- Analyze the principles of Results-Based Management and their application within public-sector environments.
- Assess the relationship between government strategy, objectives, programs, resources, outputs, outcomes, and impacts.
- Develop results frameworks that connect inputs, activities, outputs, outcomes, and intended impacts.
- Apply practical methodologies for defining results, performance indicators, baselines, and measurable targets.
- Design relevant Key Performance Indicators that directly support strategic and institutional objectives.
- Evaluate the quality, relevance, measurability, and usefulness of public-sector performance indicators.
- Analyze performance data to identify trends, deviations, implementation challenges, and performance gaps.
- Develop corrective interventions and improvement actions to address identified performance gaps.
- Strengthen the use of performance information in resource allocation and executive decision-making.
- Develop effective performance reporting and executive performance dashboards.
- Evaluate the contribution of government programs and initiatives to targeted outcomes and impacts.
- Develop an integrated Results-Based Management & Public Sector Performance framework by the end of the course.

Who Should Attend

This training course is designed for government executives, senior managers, strategy and planning directors, performance management professionals, institutional performance managers, program and initiative managers, and specialists responsible for strategic planning, performance measurement, monitoring, and evaluation.

The course is particularly relevant to professionals working in ministries, government authorities,

municipalities, regulatory bodies, public institutions, and government-owned organizations. It is also suitable for professionals in budgeting and finance, project and program management, organizational development, policy development, performance analysis, and institutional transformation.

The program will benefit decision makers and members of strategy, performance, and executive management committees responsible for monitoring government plans and achieving measurable results. Participants will gain practical tools for connecting strategy with performance and resources, improving KPI quality, strengthening accountability, and using performance information to support evidence-based decisions.

Learning Outcomes

- Explain the principles of Results-Based Management and its role in improving public-sector performance.
- Analyze the relationship between strategic objectives, activities, outputs, outcomes, and impacts.
- Develop results frameworks that demonstrate how resources and activities contribute to measurable results.
- Define government and institutional outcomes in clear and measurable terms.
- Develop effective Key Performance Indicators aligned with strategic and operational results.
- Establish appropriate baselines, targets, data sources, and performance measurement methods.
- Analyze performance data to identify trends, deviations, implementation weaknesses, and performance gaps.
- Develop corrective actions and management interventions to improve underperforming results.
- Connect performance results with budgets, resources, programs, and government initiatives.
- Prepare performance reports and dashboards that support executive decision-making.
- Evaluate the performance of government programs and initiatives and their contribution to intended outcomes.
- Prepare an implementation plan for Results-Based Management and improved public-sector performance within an organization.

Course Outline

DAY 01

Foundations of Results-Based Management in the Public Sector

- Principles and objectives of Results-Based Management
- Moving from activity-based management to outputs, outcomes, and impact
- Linking government vision, strategy, objectives, and results
- Results chain: inputs, activities, outputs, outcomes, and impacts

PRACTICAL APPLICATION

Build a results framework for a government program or initiative and connect it to strategic objectives

DAY 02

Results-Based Planning & Performance Indicator Design

- Defining results and measurable government objectives
- Designing Key Performance Indicators and outcome indicators
- Establishing baselines, targets, data sources, and measurement methods
- Criteria for effective public-sector performance indicators

PRACTICAL APPLICATION

Design a performance indicator framework for a government program and align indicators with intended results

DAY 03

Performance Measurement & Results Data Analysis

- Performance data collection, validation, and quality assurance
- Monitoring performance and analyzing trends and deviations
- Identifying performance gaps and underlying implementation causes

DAY 03 — CONTINUED

- Performance dashboards and management reporting

PRACTICAL APPLICATION

Analyze government performance data and identify gaps, causes, priorities, and required management interventions

DAY 04

Linking Results with Resources & Government Execution

- Connecting performance with budgets, resources, programs, and initiatives
- Using performance information to support resource allocation and prioritization
- Managing the performance of government programs and initiatives
- Corrective interventions and performance improvement actions

PRACTICAL APPLICATION

Develop an intervention plan to improve an underperforming government program

DAY 05

Performance Governance & Continuous Improvement

- Executive performance reporting, performance reviews, and evidence-based decision-making
- Accountability for results and distribution of responsibilities across leadership and delivery functions
- Evaluating program effectiveness and measuring outcomes and impact
- Building a results-oriented organizational culture and continuous improvement system

FINAL WORKSHOP

Develop an integrated Results-Based Management & Public Sector Performance framework covering objectives, results, KPIs, baselines, targets, data, reporting, resources, corrective interventions, accountability, and continuous improvement



Register or Request More Information

Course page: <https://quest-training.com/courses/results-based-management-public-sector-performance-training-course>

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