

Course No. 2007

Project Leadership, Team Management & Stakeholder Engagement Training Course

PROJECT MANAGEMENT
PROJECT MANAGEMENT & PMO

DURATION

5 Days

DELIVERY

Classroom



Course Overview

The Project Leadership, Team Management & Stakeholder Engagement Training Course provides a comprehensive and practical framework for developing the leadership and people-management capabilities required to lead projects successfully. The programme focuses on the project leader's ability to build high-performing teams, establish accountability, manage relationships, and create the conditions required for effective project delivery.

Participants will explore modern approaches to leading multidisciplinary project teams, including team formation, role clarification, delegation, communication, motivation, performance management, coaching, conflict resolution, and collaborative decision-making. The course also addresses the challenges of leading teams through pressure, uncertainty, organizational change, and competing priorities.

A strong emphasis is placed on stakeholder engagement as a critical component of project success. Participants will learn how to identify and analyze stakeholders, assess their influence and expectations, develop appropriate engagement strategies, manage communication, build trust, address resistance, and maintain stakeholder support throughout the project lifecycle.

Through practical exercises, case studies, leadership simulations, negotiation scenarios, and an integrated final workshop, participants will strengthen their ability to lead project teams, influence stakeholders, resolve challenging situations, and create alignment around project objectives and organizational priorities.

Objectives

- By the end of this training course, participants will be able to:
- Apply effective leadership principles within project environments.
- Assess different leadership styles and select appropriate approaches for different project situations.
- Build cohesive and high-performing project teams.
- Establish clear roles, responsibilities, expectations, and accountability within project teams.
- Strengthen communication and collaboration across multidisciplinary project teams.

- Apply practical motivation and engagement techniques to improve team performance.
- Manage disagreements and conflicts within project teams constructively.
- Improve team performance through coaching, feedback, and performance monitoring.
- Identify project stakeholders and assess their influence, interests, expectations, and potential impact.
- Develop effective stakeholder engagement strategies throughout the project lifecycle.
- Manage stakeholder expectations and strengthen trust and organizational support.
- Address resistance, disagreements, and difficult stakeholder situations professionally.
- Strengthen negotiation, influencing, persuasion, and consensus-building skills.
- Improve communication across departments, functions, and project disciplines.
- Lead teams effectively during pressure, uncertainty, change, and challenging project conditions.
- Develop an integrated leadership and stakeholder engagement approach that supports project success.

Who Should Attend

This course is designed for project managers, programme managers, project coordinators, PMO professionals, project team leaders, technical project managers, engineers, supervisors, and project team members who have leadership, coordination, or people-management responsibilities.

It is also highly relevant to department managers, heads of functions, HR professionals, corporate communications specialists, procurement and contracts professionals, risk and quality specialists, and key stakeholder representatives involved in project delivery and decision-making.

The programme is particularly suitable for professionals working in government entities, ministries, banks and financial institutions, oil and gas, energy, engineering, construction, manufacturing, infrastructure, technology, telecommunications, utilities, healthcare, and major corporate organizations.

Learning Outcomes

- Upon completion of the course, participants will be able to:
- Lead project teams using approaches appropriate to team maturity, project complexity, and organizational context.
- Establish effective project teams with clearly defined roles and responsibilities.
- Build trust, collaboration, accountability, and commitment among team members.
- Manage differences in personality, expertise, experience, and working styles within project teams.
- Apply appropriate motivation and recognition techniques to improve team engagement.
- Provide constructive feedback and coaching to support individual and team development.
- Identify and address sources of conflict before they negatively affect project performance.
- Facilitate effective communication and decision-making within project teams.
- Identify, categorize, and prioritize project stakeholders according to influence and interest.
- Develop stakeholder maps and engagement strategies aligned with project requirements.
- Select appropriate communication methods and channels for different stakeholder groups.
- Manage stakeholder expectations throughout the project lifecycle.
- Address resistance, objections, difficult conversations, and sensitive stakeholder situations.
- Apply negotiation, influencing, and consensus-building techniques in project environments.
- Lead teams through organizational change, pressure, uncertainty, and project challenges.
- Develop a practical integrated plan for project leadership, team management, and stakeholder engagement.

Course Outline

DAY 01

Project Leadership and Effective Leadership Practices

- The role and responsibilities of a project leader
- Leadership versus project management
- Leadership challenges across the project lifecycle
- Leadership styles and situational leadership
- Emotional intelligence and leadership effectiveness

DAY 01 — CONTINUED

- Building trust, credibility, and influence
- Delegation and empowerment
- Leadership decision-making in complex environments
- Leading under pressure and uncertainty

PRACTICAL EXERCISE

Leadership scenarios and project decision-making

DAY 02

Building and Managing High-Performing Project Teams

- Project team formation and development
- Team structures and role allocation
- Defining responsibilities, expectations, and performance standards
- Building trust and collaboration
- Managing multidisciplinary and multicultural teams
- Motivation, recognition, and employee engagement
- Coaching and performance feedback
- Managing underperformance and strengthening accountability

PRACTICAL EXERCISE

Designing a high-performing project team

DAY 03

Communication, Conflict Management and Negotiation

- Principles of effective project communication
- Communication across departments and disciplines
- Active listening and influential communication
- Identifying sources of team conflict
- Conflict management approaches and resolution techniques

DAY 03 — CONTINUED

- Difficult conversations within project teams
- Negotiation and consensus building
- Persuasion and influencing skills
- Effective project meetings and decision-making

PRACTICAL EXERCISE

Conflict resolution and negotiation simulation

DAY 04

Stakeholder Management and Engagement

- Stakeholder identification and analysis
- Understanding stakeholder influence, interests, expectations, and concerns
- Stakeholder classification and prioritization
- Developing stakeholder maps
- Stakeholder engagement strategies
- Communication planning for different stakeholder groups
- Managing expectations and maintaining alignment
- Building trust and executive support
- Managing resistance and difficult stakeholders

PRACTICAL EXERCISE

Developing a stakeholder engagement strategy

DAY 05

Strategic Project Leadership and Organizational Alignment

- Leading complex and high-impact projects
- Leading teams through change and uncertainty
- Managing project pressure, challenges, and crises
- Strengthening accountability and results-oriented culture

DAY 05 — CONTINUED

- Measuring team effectiveness and stakeholder engagement
- Building strategic stakeholder relationships
- Strengthening executive sponsorship and organizational alignment
- Lessons learned and continuous improvement
- Final Integrated Workshop: Developing a comprehensive Project Leadership, Team Management & Stakeholder Engagement Plan

Register or Request More Information

Course page: <https://quest-training.com/courses/project-leadership-team-management-stakeholder-engagement-training-course>

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