QUEST
Professional Center

PROFESSIONAL TRAINING COURSE

Course No. 1089

International Trade Finance Operations

TRADE FINANCE & INTERNATIONAL BANKING
FINANCE, INVESTMENT & BANKING

DURATION **5 Days**	DELIVERY **Classroom**
LOCATION **Munich, Germany**	DATES **5 – 9 Oct 2026**

Scheduled Event Details

CITY	Munich, Germany
DATE	5 – 9 Oct 2026
DELIVERY TYPE	Classroom
COURSE FEE	€5,400

Course Overview

International Trade Finance Operations is a comprehensive professional training course designed to equip banking professionals, trade finance specialists, financial institutions, and corporate organizations with the advanced knowledge and practical skills required to manage international trade finance operations efficiently, securely, and in accordance with global banking standards. As international trade continues to grow in complexity and scale, financial institutions play a critical role in facilitating cross-border transactions, mitigating commercial and financial risks, and ensuring the smooth execution of trade finance activities.

The course provides participants with an in-depth understanding of international trade finance operations, including documentary credits, documentary collections, bank guarantees, export and import finance, supply chain finance, trade documentation, payment mechanisms, settlement processes, and trade-related financing solutions. Participants will gain practical insights into the operational lifecycle of trade finance transactions while applying internationally recognized rules, banking practices, and compliance requirements to ensure accuracy, efficiency, and risk mitigation.

The program further explores the integration of International Trade Finance Operations with corporate banking, Enterprise Risk Management, Credit Risk Management, Regulatory Compliance, Anti-Money Laundering (AML), sanctions compliance, treasury operations, operational risk management, customer relationship management, and digital trade finance solutions. Participants will strengthen their ability to optimize operational workflows, improve transaction processing, enhance customer service, reduce operational risks, and support organizational objectives through effective trade finance management.

Through interactive workshops, trade transaction simulations, document examination exercises, operational case studies, risk assessment activities, and real-world banking scenarios, participants will develop the practical capabilities required to manage complex trade finance operations, ensure compliance with international standards, improve operational efficiency, and deliver value-added services to corporate clients. By the end of the course, participants will be equipped to strengthen operational excellence, improve trade finance performance, and support sustainable growth within financial institutions.

Objectives

- Analyze International Trade Finance Operations concepts and evaluate their impact on banking operations and international trade performance by the end of the course.
- Develop efficient operational processes for managing international trade finance transactions.
- Evaluate documentary credits, documentary collections, bank guarantees, and trade finance operational procedures.
- Apply international banking rules and best practices to trade finance operations.
- Design operational workflows that improve processing efficiency, document accuracy, and transaction quality.
- Improve operational decision-making through trade finance risk assessment and process optimization.
- Strengthen governance through regulatory compliance, AML controls, sanctions compliance, and operational risk management.
- Implement Key Performance Indicators (KPIs) to measure operational efficiency, processing quality, turnaround time, and customer service performance.
- Assess digital trade finance technologies and automation solutions that improve operational effectiveness.
- Align international trade finance operations with corporate banking objectives, regulatory requirements, and sustainable organizational growth before course completion.

Who Should Attend

This course is designed for Trade Finance Managers, Trade Operations Managers, Corporate Banking Managers, Operations Managers, Credit Managers, Treasury Managers, Risk Managers, Compliance Officers, AML Professionals, Documentary Credit Officers, Documentary Collection Officers, Trade Operations Specialists, Banking Operations Professionals, Relationship Managers, Internal Auditors, Product Managers, and professionals responsible for international trade finance operations within financial institutions.

The program is equally valuable for professionals working in central banks, regulatory authorities, government organizations, export and import companies, logistics providers, multinational corporations, financial institutions, chambers of commerce, consulting firms, trade support organizations, and decision-makers responsible for trade operations, international business, operational excellence, regulatory compliance, and trade finance strategy.

Learning Outcomes

- By the end of this course, participants will be able to:
- Manage international trade finance operations in accordance with international banking standards.
- Process documentary credits, documentary collections, bank guarantees, and trade finance transactions efficiently.
- Apply international trade finance rules and operational best practices to daily banking activities.
- Evaluate operational risks and implement effective trade finance control measures.
- Strengthen compliance with AML requirements, sanctions regulations, and international trade standards.
- Improve operational performance through workflow optimization and process standardization.
- Measure trade finance operational performance using KPIs and operational metrics.
- Integrate digital trade finance solutions into operational processes to improve efficiency and customer service.
- Advise corporate clients on trade finance operational requirements and transaction procedures.
- Develop a practical implementation roadmap that enhances operational efficiency, strengthens compliance, improves transaction quality, reduces operational risk, and supports sustainable organizational growth.

Course Outline

DAY 01

Foundations of International Trade Finance Operations

- International trade finance ecosystem and transaction lifecycle
- Trade finance products and operational processes
- Participants and responsibilities in international trade transactions

DAY 01 — CONTINUED

- International banking rules and operational standards

> **PRACTICAL APPLICATION OR DISCUSSION**
> Mapping an end-to-end international trade finance operation

DAY 02

Documentary Trade Finance Operations

- Documentary credits operations
- Documentary collections processing
- Bank guarantees and standby trade instruments
- Trade documentation examination and verification

> **PRACTICAL APPLICATION OR DISCUSSION**
> Processing documentary trade finance transactions

DAY 03

Trade Finance Processing and Risk Control

- Export and import finance operations
- Supply chain finance operations
- Operational risk management in trade finance
- AML and sanctions compliance in international trade operations

> **PRACTICAL APPLICATION OR DISCUSSION**
> Assessing operational risks in trade finance transactions

DAY 04

Operational Excellence and Digital Trade Finance

- Trade finance process optimization
- Digital transformation in trade finance operations

DAY 04 — CONTINUED

- Financial Technology (FinTech) solutions for trade finance
- Performance measurement using KPIs and operational metrics

PRACTICAL APPLICATION OR DISCUSSION

Designing an efficient trade finance operating model

DAY 05

Strategic Management of Trade Finance Operations

- Developing operational strategies for trade finance
- Enhancing customer service and operational quality
- Future trends in international trade finance operations
- Continuous improvement and operational governance

FINAL WORKSHOP

Developing a comprehensive International Trade Finance Operations implementation roadmap that includes operational process optimization, international banking standards, documentary processing, risk management, regulatory compliance, AML controls, sanctions compliance, digital transformation, operational performance measurement, customer service enhancement, governance practices, and continuous improvement initiatives to strengthen operational efficiency, improve trade finance quality, reduce operational risk, and support sustainable growth across international trade finance operations.

Register or Request More Information

Course page: https://quest-training.com/courses/international-trade-finance-operations
Website: https://quest-training.com
Email: info@quest-training.com
Phone: +905016771440