

Course No. 1619

International Arbitration & Commercial Dispute Resolution

LEGAL, CONTRACTS & COMPLIANCE
OIL & GAS

DURATION

5 Days

LOCATION

Milan, Italy

DELIVERY

Classroom

DATES

11 – 15 Jan 2027



Scheduled Event Details

CITY	Milan, Italy
DATE	11 – 15 Jan 2027
DELIVERY TYPE	Classroom
COURSE FEE	€7,000

Course Overview

International Arbitration & Commercial Dispute Resolution for the Oil & Gas Sector is an advanced professional training course designed to equip legal, contracts, commercial, claims, and management professionals with the practical knowledge required to manage complex disputes arising from international oil and gas activities. The sector operates through sophisticated contractual relationships involving operators, national oil companies, international energy companies, joint-venture partners, EPC contractors, drilling companies, service providers, suppliers, governments, and other stakeholders. These relationships can create significant legal and commercial exposure when contractual obligations, project performance, payments, delays, technical requirements, or regulatory expectations are disputed.

The course focuses specifically on the application of international arbitration and commercial dispute resolution within the oil and gas environment. Participants will examine disputes arising from exploration and production agreements, joint operating agreements, production sharing arrangements, EPC and construction contracts, drilling and oilfield service agreements, procurement contracts, transportation and processing agreements, supply contracts, and joint ventures. The program connects legal principles with the commercial and operational realities that influence dispute strategy and resolution.

Participants will explore the complete arbitration lifecycle, including the development and interpretation of arbitration clauses, jurisdictional considerations, selection of the seat and applicable rules, appointment of arbitrators, procedural management, evidence, expert testimony, claims and counterclaims, hearings, awards, and enforcement. Particular attention is given to complex technical and contractual disputes where engineering records, project schedules, cost documentation, operational data, correspondence, and expert evidence may significantly influence the outcome.

The course also emphasizes negotiation, mediation, settlement strategy, claims management, and early dispute intervention. Participants will learn how to evaluate the legal strength and commercial consequences of a dispute, develop appropriate resolution strategies, coordinate internal stakeholders and external counsel, and support senior management in making informed decisions. The practical approach is designed to help oil and gas organizations protect contractual interests while managing cost, operational continuity, business relationships, and long-term commercial objectives.

Objectives

- Analyze the principles of international arbitration and commercial dispute resolution within the oil and gas sector and relate them to common energy-sector contractual relationships.
- Develop structured strategies for assessing oil and gas disputes based on contractual rights, obligations, technical issues, financial exposure, evidence, and business priorities.
- Evaluate arbitration clauses in oil and gas contracts and identify potential jurisdictional, procedural, enforcement, and commercial implications.
- Apply appropriate negotiation, mediation, settlement, and arbitration strategies to different types of oil and gas commercial disputes.
- Assess the implications of governing law, seat of arbitration, applicable institutional rules, tribunal composition, language, and procedural arrangements.
- Design effective dispute resolution clauses for international oil and gas contracts while considering the nature and complexity of the underlying commercial relationship.
- Analyze the principal stages of an international arbitration proceeding and determine the actions required from legal, contracts, commercial, and operational teams.
- Improve the organization and preservation of contractual, technical, financial, operational, and project documentation relevant to claims and arbitration proceedings.
- Strengthen strategies for managing claims involving delays, variations, payment disputes, defective performance, cost overruns, force majeure, termination, and contractual breaches.
- Evaluate arbitration awards and identify practical considerations relating to recognition, enforcement, challenges, and post-award actions.
- Develop effective coordination mechanisms between legal, contracts, commercial, claims, project management, finance, operations, procurement, and executive teams during disputes.
- Prepare a comprehensive oil and gas dispute resolution strategy that balances legal position, commercial interests, operational continuity, cost, timing, and business relationships.

Who Should Attend

This course is designed for legal counsel, corporate lawyers, arbitration specialists, legal advisors, contracts managers, commercial managers, claims managers, contract administrators, dispute resolution professionals, and professionals responsible for managing contractual exposure within oil and gas organizations. It is particularly relevant to professionals involved in exploration and production agreements, joint operating agreements, production sharing arrangements, EPC contracts, drilling contracts, oilfield services agreements, procurement contracts, transportation agreements, processing arrangements, and joint ventures.

The program is also suitable for executives, project directors, commercial directors, contract directors, procurement managers, project managers, claims professionals, finance managers, risk managers, compliance professionals, and senior decision makers who are involved in major oil and gas projects or disputes. It is appropriate for national oil companies, international oil companies, oilfield service companies, EPC contractors, engineering organizations, drilling contractors, energy-sector suppliers, and other organizations participating in the oil and gas value chain.

Learning Outcomes

- Explain the principles and procedural framework of international arbitration as applied to oil and gas commercial disputes.
- Identify the critical components of an effective arbitration agreement within an international oil and gas contract.
- Evaluate the legal and commercial implications of governing law, seat of arbitration, applicable rules, jurisdiction, and tribunal composition.
- Analyze common sources of disputes arising from exploration, production, drilling, construction, engineering, procurement, transportation, and service contracts.
- Assess contractual claims involving delay, disruption, variations, payment, performance, termination, force majeure, defects, and cost recovery.
- Develop a structured evidence framework covering contracts, correspondence, project records, schedules, financial documents, technical reports, and operational data.
- Evaluate the role and importance of expert evidence in technically complex oil and gas arbitration proceedings.
- Apply negotiation and mediation techniques to pursue commercially appropriate settlement opportunities before or during arbitration.

- Develop an arbitration strategy that integrates legal, contractual, commercial, technical, financial, and operational considerations.
- Assess the implications of arbitration awards and identify practical considerations for recognition, enforcement, challenges, and implementation.
- Improve internal dispute escalation and reporting processes to support timely executive decision-making.
- Develop practical measures for preventing recurring disputes through stronger contract drafting, contract administration, documentation, claims management, and governance.

Course Outline

DAY 01

International Arbitration and Dispute Resolution in the Oil & Gas Industry

- The role of international arbitration in the global oil and gas industry
- Characteristics of oil and gas commercial disputes and cross-border contractual relationships
- Common dispute areas across exploration, production, drilling, construction, transportation, processing, and services
- Arbitration compared with litigation, negotiation, mediation, and other dispute resolution mechanisms
- Arbitration agreements and dispute resolution clauses in oil and gas contracts
- Governing law, applicable law, jurisdiction, and contractual interpretation
- Seat and venue of arbitration and their practical implications
- Institutional and ad hoc arbitration in energy-sector disputes

PRACTICAL APPLICATION

Assessing an international oil and gas dispute and selecting an appropriate dispute resolution strategy

DAY 02

Arbitration Clauses, Tribunal Formation, and Procedural Strategy

- Essential elements of effective arbitration clauses in oil and gas agreements
- Drafting multi-tier dispute resolution and escalation clauses
- Governing law, seat, language, institutional rules, and procedural provisions
- Appointment and selection of arbitrators for complex energy disputes
- Arbitrator independence, impartiality, qualifications, and conflicts of interest
- Jurisdictional objections and challenges to arbitration agreements
- Commencement of arbitration and procedural requirements
- Procedural orders, case management, submissions, timelines, and hearings
- Interim measures and protection of contractual and commercial interests

PRACTICAL APPLICATION

Reviewing and developing an arbitration clause for an international oil and gas contract

DAY 03

Claims, Evidence, Expert Analysis, and Arbitration Proceedings

- Preparing claims, defenses, counterclaims, and responses in oil and gas disputes
- Managing contractual, technical, financial, and operational evidence
- Project documentation, correspondence, schedules, cost records, and performance data
- Delay, disruption, variation, payment, and productivity claims
- Technical experts, quantum experts, and specialist evidence
- Document production and information management
- Witness statements, witness preparation, and hearing procedures
- Presenting complex technical and commercial arguments in arbitration
- Linking contractual provisions with factual, technical, and financial evidence

DAY 03 — CONTINUED

PRACTICAL APPLICATION

Building a claim and evidence matrix for a major oil and gas dispute

DAY 04**Negotiation, Mediation, Claims Management, and Settlement**

- Strategic negotiation of oil and gas contractual disputes
- Early identification and assessment of disputes and claims
- Mediation and conciliation in complex energy-sector disputes
- Developing negotiation objectives, settlement parameters, and commercial alternatives
- Evaluating legal position against commercial and operational realities
- Managing disputes involving operators, contractors, suppliers, joint-venture partners, and government entities
- Multi-party disputes and coordination between multiple contractual stakeholders
- Managing cost, timing, confidentiality, operational continuity, and business relationships
- Settlement agreements and post-settlement obligations

PRACTICAL APPLICATION

Negotiating and mediating a complex oil and gas contractual dispute

DAY 05**Arbitration Awards, Enforcement, Dispute Prevention, and Strategic Management**

- Structure, interpretation, and legal effect of international arbitration awards
- Recognition and enforcement of arbitration awards across jurisdictions
- Challenges to awards and post-award considerations
- Managing arbitration costs, resources, timelines, and external legal advisors
- Executive reporting and decision-making during significant oil and gas disputes

DAY 05 — CONTINUED

- Integrating arbitration strategy with contract management, legal risk management, and claims management
- Lessons learned from disputes and identification of recurring contractual weaknesses
- Strengthening contract drafting, documentation, governance, and dispute escalation processes
- Developing organizational frameworks for early dispute identification and resolution

FINAL WORKSHOP

Developing an International Arbitration & Commercial Dispute Resolution Strategy for an Oil & Gas Organization

Register or Request More Information

Course page: <https://quest-training.com/courses/international-arbitration-commercial-dispute-resolution>

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