QUEST
Professional Center

PROFESSIONAL TRAINING COURSE

Course No. 1092

Guarantees & Standby Letters of Credit

TRADE FINANCE & INTERNATIONAL BANKING
FINANCE, INVESTMENT & BANKING

DURATION
5 Days

DELIVERY
Classroom

LOCATION
Tunisia, Tunis

DATES
21 – 25 Dec 2026

Scheduled Event Details

CITY	Tunisia, Tunis
DATE	21 – 25 Dec 2026
DELIVERY TYPE	Classroom
COURSE FEE	€3,800

Course Overview

Guarantees & Standby Letters of Credit is a comprehensive professional training course designed to equip banking professionals, trade finance specialists, financial institutions, and corporate organizations with the advanced knowledge and practical skills required to structure, issue, manage, and control bank guarantees and standby letters of credit in accordance with international banking standards. As international trade and cross-border commercial activities continue to expand, these financial instruments play a critical role in mitigating contractual and payment risks while strengthening confidence between trading partners.

The course provides participants with an in-depth understanding of the legal, operational, and commercial principles governing bank guarantees and standby letters of credit. Participants will examine different types of guarantees, demand guarantees, performance guarantees, bid bonds, advance payment guarantees, financial guarantees, standby letters of credit, reimbursement obligations, documentary requirements, claim handling procedures, and dispute resolution mechanisms. The program also covers internationally recognized ICC rules, including the Uniform Rules for Demand Guarantees (URDG 758) and the International Standby Practices (ISP98), enabling participants to apply global best practices confidently.

The program further explores the integration of Guarantees & Standby Letters of Credit with trade finance operations, corporate banking, Enterprise Risk Management, Credit Risk Management, Regulatory Compliance, Anti-Money Laundering (AML), sanctions compliance, treasury operations, operational risk management, internal controls, legal documentation, and digital trade finance solutions. Participants will strengthen their ability to minimize operational and legal risks, improve transaction quality, enhance compliance, and deliver value-added banking solutions to corporate clients.

Through interactive workshops, guarantee issuance simulations, document review exercises, realworld case studies, claim management scenarios, and practical implementation activities, participants will develop the practical capabilities required to manage guarantee and standby letter of credit operations effectively. By the end of the course, participants will be equipped to strengthen governance, improve operational efficiency, reduce financial and legal risks, ensure regulatory compliance, and support sustainable business growth within financial institutions.

Objectives

- Analyze Guarantees & Standby Letters of Credit concepts and evaluate their role in international trade, corporate banking, and risk management by the end of the course.
- Develop effective procedures for issuing, managing, and monitoring guarantees and standby letters of credit.
- Evaluate different types of bank guarantees, standby letters of credit, and their appropriate business applications.
- Apply URDG 758, ISP98, and international banking best practices to guarantee and standby letter of credit operations.
- Design operational procedures that improve transaction quality, documentary accuracy, and operational efficiency.
- Improve decision-making through risk assessment and legal evaluation of guarantee transactions.
- Strengthen governance through regulatory compliance, AML controls, sanctions compliance, and operational risk management.
- Implement Key Performance Indicators (KPIs) to measure operational performance, service quality, processing efficiency, and risk exposure.
- Assess digital trade finance technologies that support guarantee processing and document automation.
- Align guarantee and standby letter of credit operations with corporate banking objectives, governance standards, and sustainable organizational growth before course completion.

Who Should Attend

This course is designed for Trade Finance Managers, Corporate Banking Managers, Relationship Managers, Operations Managers, Credit Managers, Treasury Managers, Risk Managers, Compliance Officers, AML Professionals, Guarantee Officers, Standby Letter of Credit Specialists, Trade Operations Specialists, Internal Auditors, Legal Advisors, Product Managers, Banking

Operations Professionals, and professionals responsible for guarantee and trade finance operations within financial institutions.

The program is equally valuable for professionals working in central banks, regulatory authorities, government organizations, multinational corporations, export and import companies, construction and infrastructure organizations, logistics providers, financial institutions, consulting firms, chambers of commerce, and decision-makers responsible for trade finance, corporate banking, operational excellence, regulatory compliance, and contractual risk management.

Learning Outcomes

- By the end of this course, participants will be able to:
- Structure, issue, and manage bank guarantees and standby letters of credit in accordance with international standards.
- Apply URDG 758 and ISP98 effectively in guarantee and standby letter of credit operations.
- Evaluate contractual, legal, documentary, and operational risks associated with guarantee transactions.
- Strengthen compliance with AML requirements, sanctions regulations, and international banking standards.
- Improve operational efficiency through standardized guarantee processing procedures.
- Measure guarantee operations using KPIs and operational performance metrics.
- Manage claims, amendments, cancellations, and dispute resolution processes effectively.
- Integrate digital technologies into guarantee and standby letter of credit operations.
- Advise corporate clients on selecting appropriate guarantee instruments and standby letters of credit.
- Develop a practical implementation roadmap that enhances governance, strengthens operational controls, improves compliance, reduces financial and legal risks, and supports sustainable organizational performance.

Course Outline

DAY 01

Foundations of Guarantees & Standby Letters of Credit

- Fundamentals of bank guarantees and standby letters of credit
- Types and commercial applications of guarantees
- Legal framework and international banking practices
- Introduction to URDG 758 and ISP98

PRACTICAL APPLICATION OR DISCUSSION

Understanding guarantee transaction lifecycles

DAY 02

Guarantee Issuance and Operational Processes

- Issuing, amending, and cancelling guarantees
- Standby letters of credit operational procedures
- Documentary requirements and examination
- Payment obligations and reimbursement processes

PRACTICAL APPLICATION OR DISCUSSION

Processing guarantee and standby letter of credit transactions

DAY 03

Risk Management and Compliance

- Credit, legal, operational, and documentary risks
- Anti-Money Laundering (AML) in guarantee operations
- International sanctions compliance
- Internal controls and governance frameworks

DAY 03 — CONTINUED

PRACTICAL APPLICATION OR DISCUSSION

Conducting a guarantee risk assessment

DAY 04

Operational Excellence and Digital Transformation

- Process optimization for guarantee operations
- Financial Technology (FinTech) in trade finance
- Digital guarantees and electronic documentation
- Performance measurement using KPIs and operational metrics

PRACTICAL APPLICATION OR DISCUSSION

Designing an efficient guarantee operating model

DAY 05

Strategic Management of Guarantee Operations

- Enterprise guarantee strategy and governance
- Customer relationship management in guarantee services
- Emerging trends in guarantees and standby letters of credit
- Continuous improvement and operational resilience

FINAL WORKSHOP

Developing a comprehensive Guarantees & Standby Letters of Credit implementation roadmap that includes URDG 758 and ISP98 application, guarantee issuance procedures, risk management, regulatory compliance, AML controls, sanctions compliance, operational governance, digital transformation, performance measurement, customer service enhancement, internal controls, and continuous improvement initiatives to strengthen guarantee operations, improve transaction quality, reduce operational and legal risks, and support sustainable trade finance and corporate banking operations.

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Register or Request More Information

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