

Course No. 1398

Financial Performance Management Training Course

**CORPORATE FINANCE & FINANCIAL MANAGEMENT
FINANCE, INVESTMENT & BANKING**

DURATION

5 Days

DELIVERY

Classroom



Course Overview

Financial performance management is a critical capability for organizations seeking to evaluate financial results, improve operational efficiency, optimize resource utilization, and achieve strategic objectives. The Financial Performance Management Training Course provides participants with a structured and practical understanding of how to measure, analyze, manage, and improve financial performance while connecting financial outcomes with broader organizational priorities.

The course moves beyond traditional financial reporting by focusing on proactive performance management. Participants will explore how to establish meaningful financial performance indicators, assess profitability and liquidity, interpret financial trends, analyze variances, and identify the operational and strategic factors that influence financial results. The program emphasizes turning financial data into actionable management information that supports sound decision-making.

Effective financial performance management is particularly important for government entities, ministries, public sector organizations, banks, financial institutions, oil and gas companies, and large corporations where financial resources must be managed efficiently and performance must be continuously monitored. The course provides an integrated framework linking financial planning, budgeting, performance measurement, reporting, and management decision-making.

The program also develops practical capabilities in financial performance reporting, variance analysis, forecasting, budgeting, and performance improvement. Participants will learn how to identify performance gaps, investigate their underlying causes, develop corrective actions, and communicate financial insights effectively to senior management and decision makers.

Through practical exercises, case studies, analytical activities, and workplace-oriented applications, the course enables participants to develop a comprehensive approach to financial performance management that supports stronger financial control, improved operational effectiveness, better resource allocation, and sustainable organizational performance.

Objectives

- Analyze key financial indicators to assess organizational financial performance throughout the course.
- Develop an integrated financial performance management framework aligned with organizational strategic objectives.
- Evaluate financial data and management reports to identify performance strengths, weaknesses, and improvement opportunities.
- Apply financial performance analysis techniques to support operational and strategic decision-making.
- Design relevant financial key performance indicators to measure profitability, liquidity, efficiency, and productivity.
- Improve financial monitoring and performance control processes through structured measurement techniques.
- Assess financial and operational variances and determine their underlying causes.
- Develop appropriate corrective actions to address financial performance gaps and improve results.
- Implement effective financial performance reporting approaches that support senior management and decision makers.
- Align departmental objectives and performance measures with organizational financial priorities.
- Evaluate the financial impact of operational, investment, and resource allocation decisions.
- Strengthen continuous financial performance improvement through structured review and follow-up mechanisms.

Who Should Attend

This course is designed for executive managers, finance directors, financial controllers, financial planning and analysis professionals, budgeting managers, performance management managers, and internal audit and financial control professionals whose responsibilities involve financial planning, performance monitoring, management reporting, or organizational improvement.

It is also suitable for financial analysts, management accountants, budgeting specialists, performance analysts, risk managers, investment professionals, governance and compliance specialists, and department heads who require practical capabilities in interpreting financial results

and supporting management decisions through reliable financial analysis.

The program is particularly relevant to executives, managers, and decision makers working in government entities, ministries, public sector organizations, banks, financial institutions, oil and gas companies, and large corporations who need to strengthen the connection between financial performance, operational performance, strategic execution, and organizational value creation.

Learning Outcomes

- Analyze financial statements and management information to identify key performance trends.
- Measure financial performance using relevant and meaningful financial key performance indicators.
- Evaluate profitability, liquidity, efficiency, and financial sustainability using appropriate analytical techniques.
- Prepare clear and decision-oriented financial performance reports for management.
- Analyze actual performance against budgets and plans and explain significant variances.
- Identify financial and operational drivers that influence organizational performance.
- Develop financial performance indicators that support continuous monitoring and improvement.
- Apply financial analysis findings to operational and strategic decision-making.
- Assess the financial implications of operational, investment, and resource allocation decisions.
- Develop practical financial performance improvement plans based on analytical findings.
- Link budgeting and financial planning processes with organizational performance measures.
- Contribute to the development of an integrated financial performance management framework.

Course Outline

DAY 01

Foundations of Financial Performance Management

- Definition, purpose, and scope of financial performance management
- The relationship between financial performance and organizational strategy
- The role of finance in achieving strategic and operational objectives
- Principles of effective financial performance measurement

DAY 01 — CONTINUED

- Components of an integrated financial performance management system
- Roles and responsibilities in financial performance management

PRACTICAL APPLICATION

Identifying key financial performance challenges within an organization

DAY 02

Financial Analysis and Performance Measurement

- Financial statement analysis for performance evaluation
- Profitability analysis and return indicators
- Liquidity and financial strength analysis
- Operational efficiency and productivity measures
- Financial trend and comparative analysis
- Financial ratios and performance indicators

PRACTICAL APPLICATION

Analyzing financial data and developing performance insights

DAY 03

Financial Planning, Budgeting and Forecasting

- The role of financial planning in performance management
- Linking budgets with strategic and operational objectives
- Budget preparation, implementation, and monitoring
- Actual versus planned performance analysis
- Financial and operational variance analysis
- Financial forecasting and scenario planning

PRACTICAL APPLICATION

Developing a financial performance monitoring framework

DAY 04

Financial Reporting and Decision Support

- Principles of effective financial performance reporting
- Designing management reports for senior executives
- Identifying critical financial information for decision makers
- Using performance indicators for management monitoring
- Financial analysis for management decision support
- Assessing the financial impact of operational and investment decisions

PRACTICAL APPLICATION

Developing an executive financial performance report

DAY 05

Financial Performance Improvement and Organizational Application

- Strategies for improving financial performance
- Improving financial resource utilization and operational efficiency
- Strengthening profitability and financial sustainability
- Integrating financial risk considerations into performance management
- Developing corrective actions and financial improvement initiatives
- Establishing continuous monitoring and performance review mechanisms

FINAL WORKSHOP

Developing an organizational financial performance improvement action plan



Register or Request More Information

Course page: <https://quest-training.com/courses/financial-performance-management-training-course>

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