

Course No. 1064

Financial Analysis for Corporate Bankers

**CORPORATE & COMMERCIAL BANKING
FINANCE, INVESTMENT & BANKING**

DURATION

5 Days

DELIVERY

Classroom



Course Overview

Financial Analysis for Corporate Bankers is a comprehensive professional training course designed to equip corporate banking professionals with the analytical knowledge, financial assessment techniques, and practical decision-making skills required to evaluate the financial strength, creditworthiness, and long-term sustainability of corporate clients. In today's highly competitive and regulated banking environment, financial analysis is a fundamental competency that supports sound lending decisions, effective relationship management, risk mitigation, and sustainable portfolio growth.

This course provides participants with a structured understanding of financial statement analysis, ratio analysis, cash flow analysis, working capital assessment, profitability evaluation, capital structure analysis, liquidity assessment, and business performance measurement. Participants will learn how to interpret financial information, identify key financial trends, assess operational efficiency, and evaluate the financial health of businesses operating across different industries and economic sectors.

The program also explores advanced analytical techniques used in corporate banking, including financial forecasting, credit assessment, sensitivity analysis, stress testing, industry benchmarking, business valuation fundamentals, and early warning indicators. Participants will examine how financial analysis supports credit decisions, relationship management, corporate lending, portfolio monitoring, regulatory compliance, and Enterprise Risk Management while improving communication with senior management and corporate clients.

Through practical case studies, financial modeling exercises, ratio analysis workshops, and real-world corporate scenarios, participants will strengthen their ability to analyze financial reports, identify financial risks, recommend appropriate banking solutions, and support strategic lending decisions. By the end of the course, participants will be equipped to perform professional financial analysis that enhances credit quality, improves relationship management, supports risk-informed decision-making, and contributes to sustainable corporate banking performance.

Objectives

- Analyze financial statements and evaluate the financial performance of corporate clients by the end of the course.
- Develop comprehensive financial analysis frameworks that support corporate banking and credit decision-making.
- Evaluate profitability, liquidity, solvency, operational efficiency, and cash flow using internationally recognized financial analysis techniques.
- Apply financial ratios, trend analysis, benchmarking, and forecasting methodologies to assess business performance.
- Design structured financial assessment processes that support lending decisions and relationship management.
- Improve corporate credit evaluation through integrated financial and business risk analysis.
- Strengthen analytical reporting by preparing professional financial assessment reports and executive summaries.
- Implement Key Performance Indicators (KPIs), financial metrics, and early warning indicators to monitor client performance.
- Assess emerging financial risks associated with changing economic conditions, industry developments, and market volatility.
- Align Financial Analysis for Corporate Bankers with Corporate Banking, Credit Risk Management, Relationship Management, Enterprise Risk Management, and strategic lending objectives before course completion.

Who Should Attend

This course is designed for Corporate Banking Managers, Relationship Managers, Corporate Credit Managers, Credit Analysts, Financial Analysts, Commercial Banking Managers, Lending Officers, Portfolio Managers, Risk Managers, Business Banking Managers, Treasury Analysts, Investment Analysts, Finance Managers, Internal Audit Managers, Credit Review Specialists, Regulatory Reporting Professionals, and specialists responsible for evaluating corporate clients within banks and financial institutions.

The program is equally valuable for Chief Credit Officers, Chief Risk Officers, Chief Financial Officers, Heads of Corporate Banking, Executive Management Teams, Credit Committee Members, Board Risk Committee Members, Investment Professionals, Government Banking Specialists,

Public Sector Banking Professionals, Development Finance Institutions, and decision-makers responsible for corporate lending, financial analysis, portfolio management, and strategic banking decisions.

Learning Outcomes

- By the end of this course, participants will be able to:
- Conduct comprehensive financial analysis using internationally accepted methodologies.
- Interpret financial statements and identify strengths, weaknesses, opportunities, and financial risks.
- Evaluate liquidity, profitability, leverage, efficiency, and cash flow to assess business performance.
- Apply financial forecasting, sensitivity analysis, and stress testing techniques to support lending decisions.
- Assess corporate creditworthiness using integrated financial and business analysis.
- Prepare professional financial analysis reports and executive recommendations for decision-makers.
- Utilize financial KPIs, benchmarking techniques, and early warning indicators to monitor client performance.
- Integrate financial analysis with Corporate Banking, Credit Risk Management, Relationship Management, and Enterprise Risk Management.
- Evaluate industry trends, macroeconomic developments, and market conditions that influence corporate financial performance.
- Develop a practical implementation roadmap to strengthen financial analysis capabilities, improve lending quality, support strategic relationship management, enhance portfolio performance, and contribute to sustainable corporate banking growth.

Course Outline

DAY 01

Foundations of Financial Analysis for Corporate Banking

- Role of financial analysis in corporate banking
- Understanding financial statements

DAY 01 — CONTINUED

- Accounting principles for bankers
- Financial reporting standards and disclosures

PRACTICAL APPLICATION

Interpreting corporate financial statements

DAY 02**Financial Performance Analysis**

- Ratio analysis and performance measurement
- Liquidity and working capital analysis
- Profitability and operational efficiency analysis
- Capital structure and solvency assessment

PRACTICAL APPLICATION

Evaluating corporate financial performance

DAY 03**Advanced Financial Analysis Techniques**

- Cash flow analysis and forecasting
- Financial modeling and trend analysis
- Industry benchmarking
- Stress testing and sensitivity analysis

PRACTICAL APPLICATION

Performing comprehensive financial assessments

DAY 04

Financial Analysis for Lending and Risk Management

- Financial analysis in credit decision-making
- Business risk and financial risk assessment
- Early warning indicators and portfolio monitoring
- Executive financial reporting and recommendations

PRACTICAL APPLICATION

Preparing financial analysis reports for lending decisions

DAY 05

Building Excellence in Corporate Financial Analysis

- International best practices in corporate financial analysis
- Integration with Corporate Banking and Credit Risk Management
- Digital tools, data analytics, and financial technology
- Continuous improvement of financial analysis frameworks

FINAL WORKSHOP

Developing a comprehensive Financial Analysis for Corporate Bankers implementation plan that includes financial statement analysis, ratio analysis, cash flow evaluation, forecasting, stress testing, business risk assessment, credit evaluation, executive reporting, performance monitoring, digital analytical tools, and continuous improvement initiatives to strengthen lending decisions, improve portfolio quality, enhance customer relationship management, and support sustainable corporate banking performance.

Register or Request More Information

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